



Aleksandr Dumchykov

Business Intelligence Lead | Data Analyst Lead

Warsaw, Poland

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GitHub: <https://github.com/AlexDumchikov/Portfolio>

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Summary and Skills

Transforming complex data into actionable insights for strategic decisions and business growth. Experienced in leading BI teams, optimizing reporting, and implementing analytical solutions to enhance efficiency and profitability. Proven ability to improve data accuracy (30%), reduce reporting time (40%), and achieve cost savings through BI tools. Over 20 years in FMCG, with 6+ years of people management experience.

- **Data Bases:** MS SQL, Snowflake
- **Dashboards and Visualization:** Microsoft Power BI, Tableau
- **Data Analysis and Modeling:** Business and Data Modeling, Automation, Analytics, Exploratory Data Analysis, Machine Learning, Python
- **Other Skills:** Project Management (Scrum, Kanban), Collaboration and Communication, People Empowerment, Problem Solving
- **Languages:** **English** (Upper-Intermediate / Full Professional), **Russian** (Native), **Ukrainian** (Advanced)

Professional Experience and Education

- **Efficiency Improvement Lead | Philip Morris International**

April 2024 - Present | Warsaw, Poland

Developed data-driven business models, including Device Sellers Retailers (15% sales efficiency increase), Multi-Category Product Availability and Visibility (18% visibility increase), and Experiential Touchpoints Models. Created models for inventory estimation. Implemented visualization solutions improving decision-making by 30%. Optimized SKU assortment planning (20% inventory turnover improvement).

- **Business Intelligence Lead | Philip Morris International**
October 2022 - March 2024 | Remote for Global HQ (Switzerland)
- **Supervisor Commercial Systems | Philip Morris Ukraine**
November 2017 - March 2024 (6 years 5 months) | Kyiv, Ukraine
- **Senior Sales Information Analyst | Philip Morris Ukraine**
September 2013 - October 2017 (4 years 2 months) | Kyiv, Ukraine
- **Regional Sales Analyst | Philip Morris Ukraine**
September 2006 - August 2013 (7 years) | Ukraine
- **Distribution Analyst | Rainford Group, FMCG**
June 2003 - August 2006 (3 years 3 months) | Simferopol, Crimea
- **Economist | State-Owned Enterprise**
July 2001 - May 2002 (11 months) | Ukraine

Education

Master's Degree, Economics and Management

@ Institute of Economics and Management (Ukraine) | 1996-2001